

María P. Recalde

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Employment

Lecturer, University of Melbourne, Department of Economics, Since 2017.

Research Fellow, IFPRI, Markets, Trade, and Institutions Division, 2016 - 2017.

Associate Research Fellow, IFPRI, Markets, Trade, and Institutions Division, 2014 - 2016.

Education

Ph.D. Economics, University of Pittsburgh, 2014.

B.A. Economics, Summa Cum Laude, Wittenberg University, 2006.

Refereed Journal Articles¹

1. Guo, Joyce, and María P. Recalde (Forthcoming) Overriding in teams: The role of beliefs, social image, and gender. *Management Science*.
2. Ambler, Kate, Susan Godlonton, and María P. Recalde (2021) Follow the leader? A field experiment on social influence. *Journal of Economic Behavior and Organization*. 188, 1280-1297.
3. Recalde, María P., Arno Riedl, and Lise Vesterlund. (2018) Error-prone inference from response time: The case of intuitive generosity in public-good games. *Journal of Public Economics*. 160, 132-147.
4. Babcock, Linda, María P. Recalde, Lise Vesterlund, and Laurie Weingart. (2017) Gender differences in accepting and receiving requests for tasks with low promotability. *American Economic Review*. 107:3, 714-47.
5. Jack, B. Kelsey, and María P. Recalde (2015) Leadership and the voluntary provision of public goods: Field evidence from Bolivia. *Journal of Public Economics*. 122, 80-93.

Refereed Book Chapters

6. Recalde, María P., and Lise Vesterlund (Forthcoming) Gender differences in negotiation and policy for improvement. In Karagözoğlu, Emin and Kyle B. Hyndman (Eds.), *Bargaining: Current Research and Future Directions*, Palgrave MacMillan.
7. Menietti, Michael, María P. Recalde, and Lise Vesterlund. (2018) Charitable giving in the laboratory: Advantages of the piecewise linear public goods game. In Tonin, Mirco and Kimberley Scharf. (Eds.) *The Economics of Philanthropy: Donations and Fundraising*, MIT Press.

Other Publications

8. Babcock, Linda, María P. Recalde, and Lise Vesterlund. (2018) Why women volunteer for tasks that don't lead to promotions. *Harvard Business Review*. July 16, 2018.
9. Babcock, Linda, María P. Recalde, and Lise Vesterlund. (2017) Gender differences in the allocation of low-promotability tasks: The role of backlash. *American Economic Review (Papers and Proceedings)*. 107:5, 131-35.

¹ All publications and projects list authors in alphabetical order. I have always led or equally contributed to all my projects.

Working papers

10. Ambler, Kate, Kelly Jones, and María P. Recalde (2021) Measurement of intra-household resource control: Exploring the validity of experimental measures. Working paper.
under review
11. Goldstein, Markus, Kelly Jones, Tricia Koroknay-Palicz, and María P. Recalde (2018) Efficiency in intrahousehold resource allocation and women's bargaining power.
under revision

Work in progress

12. Gender differences in negotiation (with Lise Vesterlund)
In preparation for the Annual Review of Economics (2022)
13. Women, task, allocations, and advancement in the labor market
Australian Research Council Discovery Early Career Researcher Award (includes several papers)

Grants, Awards, and Fellowships

Discovery Early Career Researcher Award DECRA, Australian Research Council, 2019-2021 (\$370,000 AUD)
DECRA Establishment Grant, University of Melbourne, 2019-2021 (\$50,000 AUD)
Eminent Research Scholar Award (to host Lise Vesterlund), University of Melbourne, 2018.
Strategic Innovation Funds for Associate Research Fellows, IFPRI 2016. (\$50,000 USD)
Social Science Doctoral Dissertation Fellowship, University of Pittsburgh, 2011 - 2012.
Summer Research Fellowship, University of Pittsburgh, 2010.
Arts & Sciences Fellowship, University of Pittsburgh, 2008 - 2009.
Phi Beta Kappa, Departmental Honors, University Honors, Wittenberg University, 2006.

Selected media coverage

(2021) [Economics Explored Podcast](#), [Nieman Journalism Lab \(Harvard\)](#), [The Seattle Times](#), Boston Herald, [FBE Newsroom U of Melbourne](#); (2020) [Brookings, Women are the Business Podcast U of Melbourne](#); (2019) [FBE Newsroom U of Melbourne](#), [CMD News U of Melbourne](#); (2018) [Harvard Business Review](#), [Moneyish](#), [The New York Times](#), [The Age](#), [The Wire](#), [Ladders](#), [Lifehacker](#), [The Sydney Morning Herald](#), [El País](#), [CNBC](#), [Women's Agenda](#), [Brookings](#), [HBR Women at Work Podcast](#); (2017) [AEA Research Highlights](#), [AEA Top 10 Research Highlights 2017](#); (2016) [The Atlantic](#), [Forbes](#)

Seminars and invited talks

(2021) University of Technology Sydney, Bogotá Experimental Economics Conference BEEC, Pontificia Universidad Católica del Ecuador PUCE; (2020) Australia-New Zealand Experimental Economics Seminar Series, University of Adelaide, PSI Network Conference², CDES Workshop on Development and Environmental Economics (Monash); (2019) PUCE, University of Auckland, Experimental Economics Workshop on Social Influence (Monash), Economics and Computational Behavioural Science Workshop (U of Melbourne), Workshop on the Science of Diversity, Equity, and Inclusion (UNSW); (2018) Applied Behavioral Conference (U of Sydney), Australian National University, University of Sydney, Monash University, University of Queensland, Queensland University of Technology, Melbourne School of Psychological Sciences; (2017) Behavioral Economics: Foundations and Applied Research (U of Sydney), Maastricht University, FGV Sao Paulo School of Economics, University of Melbourne, NHH Choice Lab, Tilburg University, Hamilton College; (2015) George Mason University (Interdisciplinary Center for Economic Science ICES), Pomona College, Inter-American Development Bank (Research Department), IFPRI (Markets, Trade, and Institutions Division), (2013) Trinity College, University of Pittsburgh (Graduate School of Public and International Affairs)

² Postponed due to the Covid-19 pandemic.

Conferences

(2021) Latin American Meeting of the Econometric Society LAMES, Symposium on Economic Experiments in Developing Countries SEEDC; (2020) Economic Science Association ESA Global Meeting, Stanford Institute for Theoretical Economics SITE (Stanford), Foundations of Utility and Risk FUR³, BEEC, AEA Annual Meeting (San Diego, Discussant); (2019) ESA North America Meeting, Asia-Pacific ESA, Australian Gender Economics Workshop (Discussant); (2018) Gender, Norms, and Economics Workshop (U of Melbourne), Asia-Pacific ESA, AEA Annual Meeting (Philadelphia); (2017) Australia-New Zealand Workshop on Experimental Economics ANZWEE, Early Career Behavioral Economics Conference ECBE (Carnegie Mellon, Discussant), AEA Annual Meeting (Chicago); (2016) Southern Economic Association SEA Annual Meeting, ESA North America Meeting, ECBE (U of Bonn), AEA Annual Meeting (Chicago, Discussant); (2015) Science of Philanthropy Initiative SPI (U of Chicago), ICES Conference on Experimental and Behavioral Economics (George Mason U); (2014) ESA North America Meeting, Society for the Advancement of Behavioral Economics SABE Annual Conference; (2013) ESA North America Meeting, SPI (U of Chicago), SITE (Stanford), International Society for New and Institutional Economics ISNIE Annual Conference, CAGE Conference on Generosity and Well-being (U of Warwick); (2012) ESA North America Meeting, SITE (Stanford), ESA International Meeting, Deception, Incentives, and Behavior Symposium (Poster Session, UCSD).

Workshops

2017: Science of Diversity and Inclusion Initiative (University of Chicago)

2016: CeMENT Mentoring Workshop for Faculty in Doctoral Programs (organized by the Committee on the Status of Women in the Economics Profession CSWEP and the AEA)

2015: University of Chicago Summer Institute on Field Experiments

2013: IFREE Graduate Student Workshop in Experimental Economics (Chapman University)

2012: Ronald Coase Institute Workshop on Institutional Analysis (Santiago-Chile)

Teaching experience

University of Melbourne

Experimental Economics, Undergraduate Program, 2022 (scheduled)

Public Economics, Honours and Master's Program, 2018.

University of Pittsburgh

Intermediate Microeconomic Theory, Undergraduate Program, Summer 2012.

Teaching Assistant, Advanced Macroeconomic Theory I, PhD level, 2009, 2010.

Teaching Assistant, Advanced Macroeconomic Theory II, PhD level, 2010.

Teaching Assistant, Introduction to Macroeconomics, Undergraduate Program, Summer 2010.

Guest lectures & mini courses

Gender, Bargaining, and Promotion, Honours level, CDM Masterclass University of Melbourne 2021.

Gender Roles in the Economy, Undergraduate level, American University, 2021.

Bogotá Experimental Economics Workshop, PhD level, Universidad del Rosario 2020.

Advanced Experimental Economics, PhD level, University of Melbourne, 2019, 2020.

Topics in Experimental Economics, Honours and masters Level, University of Melbourne, 2019.

Gender Economics, Undergraduate and masters Level, George Mason University, 2015.

Introduction to Experimental and Behavioral Economics, RA Training Workshop, IFPRI, 2015.

Student supervision

University of Melbourne

PhD: (2018-2021) Edwin Chan (co-supervisor)

Masters Thesis: (2020) Alice He

Kinsman Studentship: (2019) Joyce Guo

Honours Thesis: (2019) Natasha Chow, Georgio Saltis; (2018) Joyce Guo

³ Cancelled due to the Covid-19 pandemic.

University Service

University of Melbourne

Greater Than Low Risk Human Research Ethics Committee, Humanities, Arts, & Social Sciences, 2021.

Organizer, Experimental Economics Group Meetings, Since 2018.

Co-organizer, Experimental & Behavioral Economics Seminar Series, 2018-2020.

Research Fellow hiring committee, Experimental Economics, 2019.

Junior hiring committee, Academic Job Market 2018-2019.

Professional Service

Journal Referee for (alphabetical order): American Economic Review AER, AER: Insights, Economic Journal, Economica, European Economic Review, Experimental Economics, Journal of African Economies, Journal of Behavioral and Experimental Economics, Journal of Economic Behavior and Organization, Journal of Environment and Development, Journal of the European Economic Association, Journal of Human Resources, Journal of Institutional and Theoretical Economics, Journal of Public Economics, Management Science, Review of Economics and Statistics, Resource and Energy Economics, Scandinavian Journal of Economics, Social Choice and Welfare, Southern Economic Journal, World Development

Grant reviewer: Australian Research Council, National Science Foundation

Dissertation assessment committee: Lina Lozano, Maastricht University, 2021.

Invited panelist/discussant: International Women's Day Panel, Deloitte Melbourne, March 2020; Women in Economics Breakfast, Deloitte Melbourne, August 2019.

Scientific committee: LACEA-LAMES 2021 (Latin American & Caribbean Economic Association - Latin American Meeting of the Econometric Society)

Conferences organized: Gender, Norms, and Economics Workshop, University of Melbourne, 2018.